

Success
for our customers
through constant
progress



HUBTEX.

...the narrow aisle solution.



1981–2006

> 25 Years
HUBTEX.

HUBTEX GmbH & Co. KG has been a leading supplier of specialized materials handling equipment for many years. HUBTEX starts where other manufacturers of standard handling equipment stop.



Worldwide solutions for handling problems

The production of application engineered industrial trucks (sideloaders and specialized machinery for moving long, difficult and bulky loads) forms the core of our business. Our machines are designed to facilitate the flow of goods, even in very narrow aisles, in manufacturing companies and commercial enterprises. Our trucks are manufactured to the exact specification required by particular applications and handling needs, but are also designed to be flexible and multifunctional.





At a glance

Headquarter: Fulda

Year of establishment: 1981

Approximately 250 employees,
of whom more than 30 are qualified
engineers.

Range of services and products:

Construction of highly engineered
industrial trucks. Our range has more
than 60 base models.



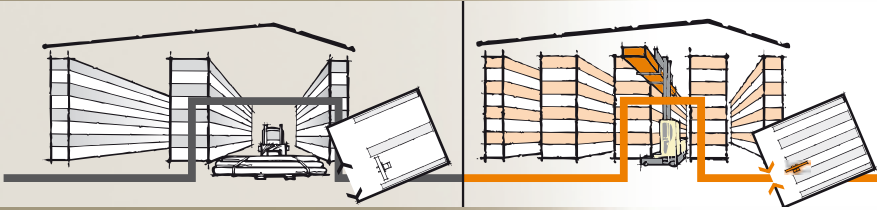
**EXTENSIVE KNOWLEDGE IN ENGINEERING OF
SIDELOADERS AND OTHER SPECIAL TRUCKS HAS
TAKEN HUBTEX TO ITS ENVIABLE POSITION OF
WORLDWIDE MARKET LEADER WITHIN ITS CHOSEN
PRODUCT SECTOR.**

BOTH INNOVATION AND QUALITY ARE THE KEY TO
OUR SUCCESS. SINCE ITS ESTABLISHMENT OVER
25 YEARS AGO, HUBTEX HAS SET NEW STANDARDS BY
INCORPORATING THE LATEST INDUSTRIAL TECHNOLOGY
INTO ALL ITS PRODUCTS. FEEDBACK FROM CUSTOMERS
WORLDWIDE IS INCORPORATED INTO THE DEVELOPMENT
AND DESIGN OF NEW MODELS ENSURING HUBTEX
REMAINS A 'GLOBAL PLAYER'.

"THE CUSTOMER IS OUR EMPLOYER". THIS GUIDING
PRINCIPLE FORMS THE BASIS OF OUR MOTIVATION.
A LOW TURNOVER OF STAFF IS TYPICAL AT HUBTEX.
ENSURING THE COMPANY PRESERVES VALUABLE
KNOWLEDGE WHICH ALLOWS US TO PASS THE BENEFIT
TO OUR CUSTOMERS.

Ralf Jestädt
Managing Director

Jürgen Keller
Technical Director



HUBTEX ... the narrow aisle solution.

Load capacities from 1.5 to 80.0 tons
for long, bulky and difficult loads

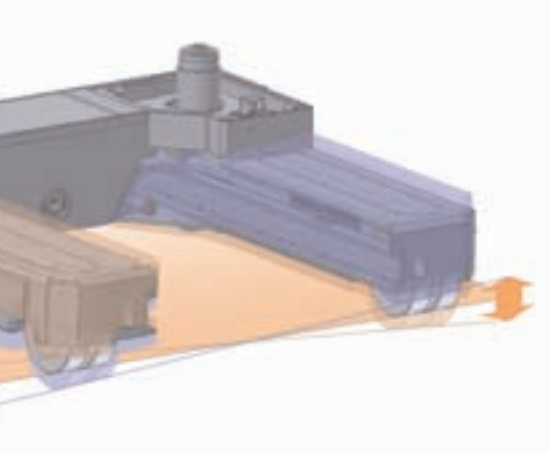
- + electric, diesel or LPG powered
- + indoor and outdoor applications
- + handling/transport/order picking
- + guided or free range operation

= HUBTEX.

...the narrow
aisle solution.

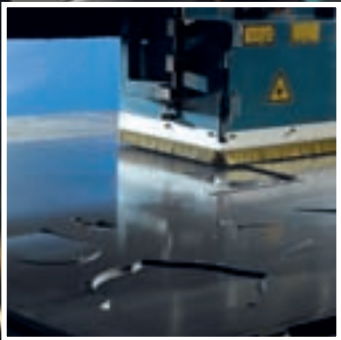
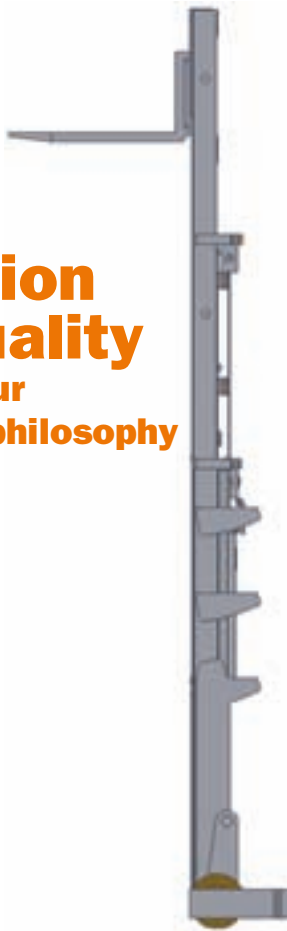
Fulda has always been the center of design,
development and production concentrating
its extensive knowledge in one place.





As early as 1993 HUBTEX implemented the innovative modular design. We were the first sideloader company to offer a joystick as standard and we developed new, more reliable drive and steering technologies. Ease of operation and safety were improved through design, production and ergonomic design. HUBTEX is one of the few sideloader manufacturers that produce mast assemblies in-house. As a result, we maintain full control of the design production and final quality of this essential component.

**Precision
and quality
drive our
production philosophy**



Independent
certifications document
HUBTEX quality

Since 1997 HUBTEX has maintained a quality management system which was last confirmed by the German Technical Control Board (TÜV) according to DIN EN ISO 9001:2000 in 2006.

All HUBTEX trucks are fabricated by qualified engineers and welders certified to quality standard DIN 18800-7:2000. For HUBTEX, it is important to have the quality of the end product within its control.

The German Chamber of Industry & Commerce awarded HUBTEX a certificate for exemplary achievement in vocational training, yet further evidence of the importance of quality at HUBTEX.





**“Everyone should
do what they
do best”**

Cicero

Trucks are manufactured to the customers' exact requirements using both standard modules and tailor-made components. We have been developing and building material handling equipment over many years and are constantly striving to achieve optimum results to match our customers' specific needs. As a result we endeavour to ensure that the customer gets a reliable and robust machine using reliable state of the art technology.



The right product for

ELECTRIC MULTIDIRECTIONAL SIDELOADERS

Electric powered sideloaders with capacities from 1.5 – 50.0 tons are designed for universal handling of long loads, sheet metal, timber, tools and dies, cable drums, rolls and cylinders, oversized pallets and round material, either within narrow aisle rack systems, or for indoor and outdoor use.

Our extensive range of sideloaders ensures the correct solution for individual applications.

- basic capacities from 1.5 to 50.0 tons
- for indoor and outdoor applications
- guided or unguided operation in very narrow aisles
- quiet and exhaust free operation
- reduced energy and maintenance costs
- reduced loadbed heights optimize storage capacity





every task.



UNIVERSAL FOURWAY SIDELOADER, DIESEL OR LPG POWERED!

The HUBTEX series 3050 is a very robust and compact fourway sideloader for use in both inside and outside applications and where poor ground conditions are present. This series is available with powerful heavy-duty industrial diesel or LPG engines and with capacities up to 4.5 tons. These 3-wheel hydrostatic powered forklift trucks are made for the handling of long loads in confined areas and for applications as a conventional frontloader for pallets and block stacking.

- basic capacity up to 4.5 tons
- three in one:
 - frontlift
 - sideloader
 - fourway sideloader
- hydrostatic all wheel drive motors with a separate “differential lock” switch for gradients and slippery surfaces
- fourway steering for optimum handling and efficient use of yard space
- powerful diesel or LPG motor



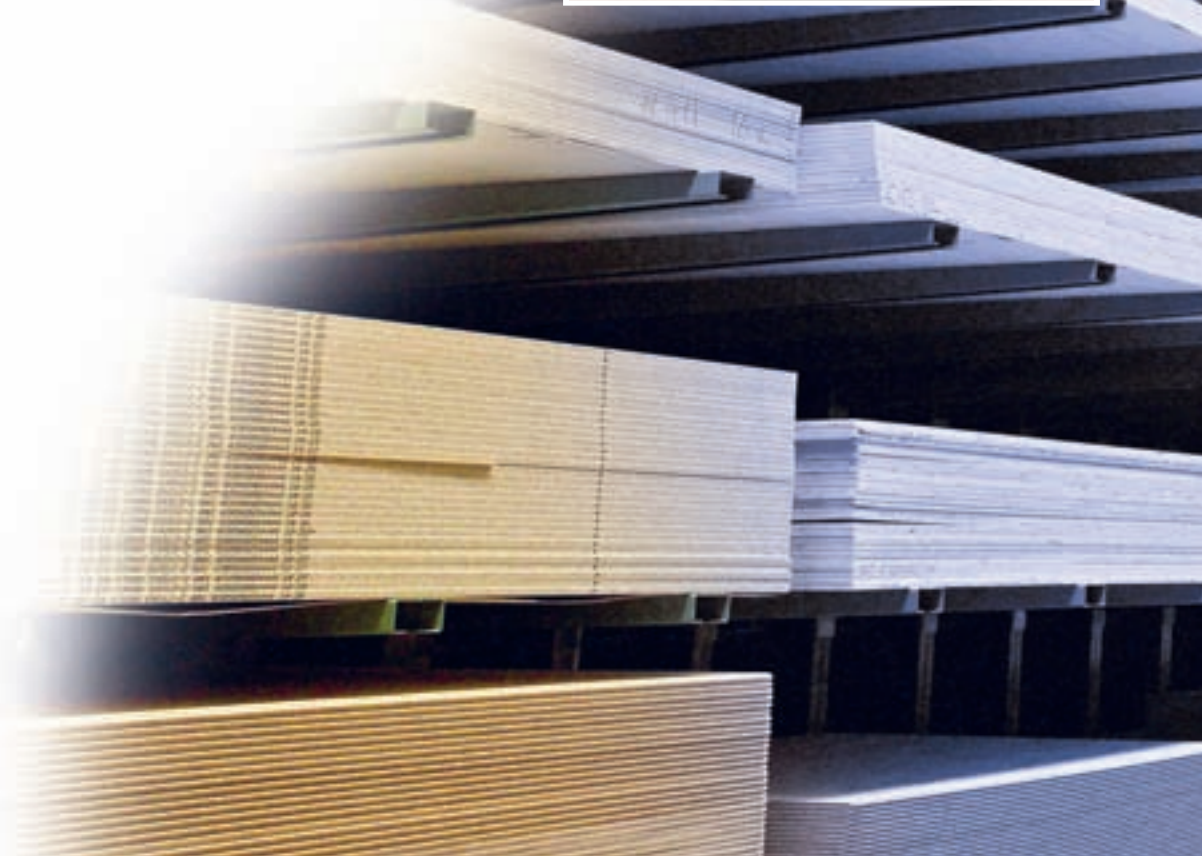
We solve your storage problems, guaranteed!

SIDeloader

The HUBTEX series 3100/3101 and 3200/3201 are suitable for handling long loads weighing between 4.0 and 18.0 tons. These trucks have very high driving speeds of up to 24 km/h allowing fast movements of loads over long distances. Loadbed widths between 1,200 and 1,800 mm are available.

The compact design and manoeuvrability make trouble-free handling possible even in narrow aisles so that nothing stands in the way of your efficient use of storage area.

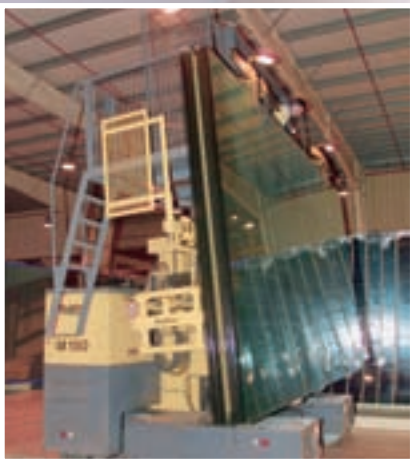
- basic capacities from 4.0 to 18.0 tons
- for indoor and outdoor applications
- high travel speeds up to 24 km/h
- transport in narrow aisles
- efficient movement of long loads
- especially suitable for long driving distances
- electric, diesel or LPG



EFFICIENT ORDER PICKING

In terms of specialized materials handling equipment for warehouse stock and production, HUBTEX has to fulfill diverse requirements in handling products such as timber, aluminium, steel and plastic, etc., which have to be transported with ease and a minimum of product damage. Our extensive knowledge, developed over 25 years, has allowed us to create unique solutions to customers' requirements.





Through many years of experience in a diverse range of industries we understand the needs of our customers. We have drawn conclusions from those needs and can apply our expert knowledge to their requirements.

Product diversity across various sectors...

For example, we supply both the aluminium and paper industries with special compact stacking trucks with very high load capacities (up to 80.0 tonnes) and can transport coils or paper rolls even in the most confined spaces.



...and the sky's the limit

Aircraft manufacturers have high aims and demand the highest precision from their suppliers and partners. Airbus, Austrian Airlines, Boeing, Embraer and McDonnell-Douglas have all commissioned HUBTEX to manufacture efficient, special trucks which are used during the exchange of turbines and wing sections. The demands placed on aircraft and material handling equipment are the same – both of these must work reliably at all times.





Genkinger
HUBTEX.



HUBTEX has opened up new areas of the market by acquiring an interest in Genkinger Lift trucks, a company with long tradition in specialized material handling. Genkinger- HUBTEX focuses on palletized loads up to 2.5 tons and specialized materials handling, as well as counter balanced lift trucks.

Order picking and pallet transport

It is not only the two HUBTEX companies that benefit from the unique combination of knowledge in specialized materials handling technology – our customers benefit too!

Genkinger-HUBTEX GmbH
Albstraße 49
D-72525 Münsingen

Tel.: +49-7381-186-0
Fax: +49-7381-186-49

info@genkinger-hubtex.com
www.genkinger-hubtex.com



stabau 
Anbaugeräte für Gabelstapler

In 2005 HUBTEX acquired an interest in the leading European manufacturer of ‘forklift attachments’ Schulte-Henke GmbH.

Application based attachments



Established in 1974 the company has sold their products under the corporate name stabau whose attachments for industrial trucks and construction machinery are renowned for long and rugged use and low maintenance costs. The product range comprises attachments with load capacities from 500 kg to 30.0 tons.

Schulte-Henke GmbH
Stapler Anbaugeräte

Industriegebiet Enste
Postfach 1630
D-59856 Meschede

Tel.: +49-291-207-0
Fax: +49-291-207-150

info@schulte-henke.com
www.stabau.com

**HUBTEX Maschinenbau
GmbH & Co. KG, Germany**
Headquarter/Industriepark West
36041 Fulda
www.hubtex.de

HUBTEX Niederlassung Mitte
36100 Petersberg

HUBTEX Niederlassung Nord
22417 Hamburg

HUBTEX Niederlassung Rhein/Ruhr
44319 Dortmund

HUBTEX Niederlassung Süd
70565 Stuttgart

HUBTEX Nederland B.V.
Netherlands – 4004 JD Tiel
www.hubtex.com

HUBTEX Belgium bvba
Belgium – 2610 Wilrijk
www.hubtex.be

HUBTEX France S.A.R.L.
France – 69760 Limonest
www.hubtex.fr

HUBTEX (UK) Ltd.
England –
Milton Keynes MK1 1LG
www.hubtex.co.uk

HUBTEX s.r.l.
Italy –
42010 Arceto di Scandiano (RE)
www.hubtex.it

**HUBTEX ISTIF MAKINALARI
SANAYI VE TICARET A.S.**
Turkey –
34670 Küçükçekmece-Istanbul
www.hubtex.tr

Design Storage & Handling Inc.
USA –
Fredericksburg, VA 22408
www.hubtex.com

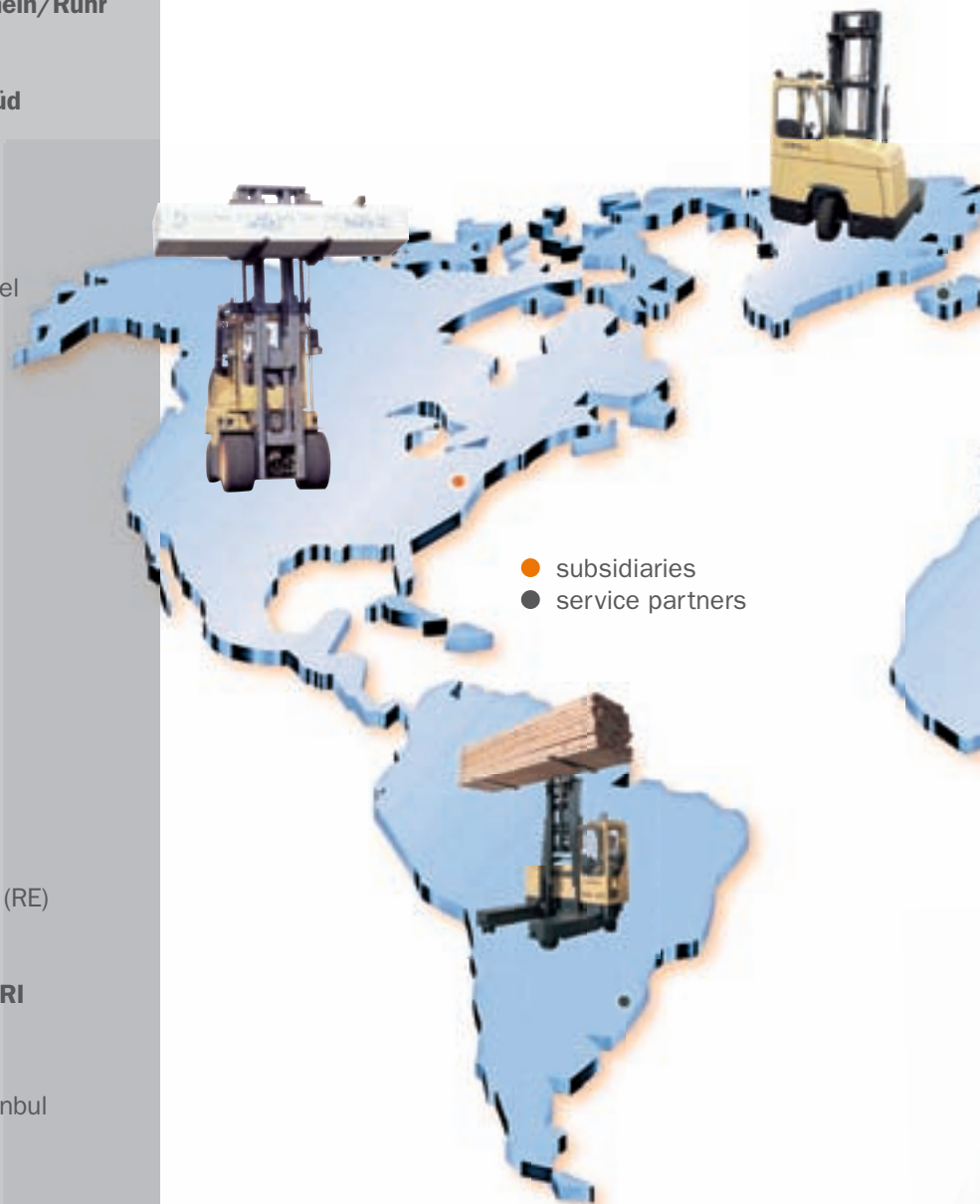
HUBTEX Australia Pty. Ltd.
Australia – Milsons Point, NSW 2061
www.hubtex.com

**... and more than 60 dealers
and servicepartners worldwide.**

HUBTEX-locations all over the world...

HUBTEX has always been a company operating globally with representation in more than 60 countries.

The delivery of vehicles and solutions tailored to the customers' needs and provision of reliable service is the foremost principle and corporate strategy of HUBTEX.



HUBTEX-Service

In view of the high demands placed on HUBTEX products, an efficient customer service is of the utmost importance. In Germany, we support our customers with a team of qualified service technicians and worldwide we have our own subsidiaries or service partners. All technicians are trained and authorized by HUBTEX. Spare parts warehouses,

Presence at trade fairs...

HUBTEX regularly participates in important international and regional trade fairs. The HUBTEX exhibition stand always forms a stage for the Company's entire range of products and services. It is also the launching pad for new products and technological innovations.

Visitors coming to trade fairs have appreciated this for many years. Welcome to HUBTEX

- > **CeMAT**, Hanover
- > **Aluminium**, Essen
- > **bauma**, Munich
- > **China Glass**, Beijing
- > **ConstruMAT**, Barcelona
- > **Eurobois**, Lyons
- > **Glasstec**, Düsseldorf
- > **Hout**, Rotterdam
- > **IMHX**, Birmingham
- > **Ligna+**, Hanover
- > **Logistica**, Utrecht
- > **Manutention**, Paris
- > **MOVINT**, Milano
- > **ProMat**, Chicago
- > **Saiedue**, Bologna
- > **W6**, Birmingham
- etc.

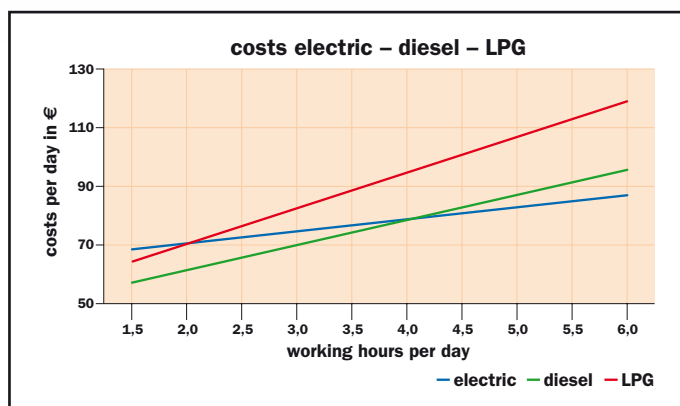


located strategically, ensure that spare parts can be supplied within the shortest possible time. Customers working three shifts can use our round the clock service.



Buy, Rent, Lease...

HUBTEX has an agreement with De Lange Landen (backed by the Rabobank, one the largest banks in Europe) to offer financial solutions to suit all customer needs.



optimize your costs Compare yourself!

By comparison:

- HUBTEX Electric Multidirectional Sideloader
with super elastic tyres for indoor and outdoor applications, basic capacity up to 4.0 tons.
- HUBTEX Universal Fourway Sideloader
diesel or LPG powered, capacity 4.0 tons.

Intention:
purchase value, energy costs, maintenance costs,
1-shift use, 5 days per week / running over a period
of 60 months (dated august 2006).

Costs based on 2006 German values.
Other areas may vary.

our
customers
are...



Aleris

deceuninck

AVERY
DENNISON

ALCOA

blackheath
products

ALCAN

BOEING

DEXION



AG PLASTICS

← ZIMMER

APOK

Holz
STARK

HORMANN

breckle

DUCO

BAYON STEEL

IVECO

item

klöckner & co
multi metal distribution

FORMICA

Fried. Krupp AG Hoesch-Krupp

KARL PICHLER
EDELHÖLZER - LEGNAMI PREGIATI

Internorm
Fenster - Licht und Leben

METSEC
voestalpine

SAUTER EDELSTAHL
SUPPORTING YOUR SUCCESS

ÖAG AG
WOLSELEY GROUP

JAF
J. & A. FRISCHKEIS

Lechner
KÜCHENARBEITSPLÄTTE

klöpferholz
ERFOLG MIT HOLZ

PÖTINGER

Rasselstein GmbH

KOMFORT
WORKSPACE

International
DECORATIVE SURFACES

RENSON
INNOVATION IN VENTILATION

PRINOVIS

TRIMMERT

SAINT-GOBAIN
GLASS

Ford

VW

REHAU

PontMeyer

ThyssenKrupp Materials
Nederland
ThyssenKrupp



rema
Maschinenfabrik GmbH

Rexroth
Bosch Group

Rehau Steel & Aluminum Co.

YANHOOL

KBE

DAIMLERCHRYSLER

SPAETER

ORONA
Automotive
Commercial Vehicles

Sypla
International BV

Reynaers
ALUMINIUM

POLANCO

PILKINGTON

ASD metal services
klöckner & co multi metal distribution

POINT.P

VOITH

WESTAG & GETAUT AG

Primer
MOULD
The Leading
Edge in MDF
Moulding
from
WHoward

WHS
HALO
A BOWATER BUILDING PRODUCTS COMPANY

Audi

Visteon

PEUGEOT

etc. ... see www.hubtex.com



HUBTEX
Maschinenbau GmbH & Co. KG
Industriepark West
Werner-von-Siemens-Str. 8
36041 Fulda, Germany
Telefon: +49-661-8382-0
Telefax: +49-661-8382-120
info@hubtex.com

HUBTEX.

www.hubtex.com